

**ESTABLISHMENT OF MODEL FARMS LINKED WITH IMPROVED SUPPLY CHAIN AND VALUE
ADDITION PROJECT**

INVITATION FOR EXPRESSION OF INTEREST

CERTIFICATION BODIES

July, 2020

Global-GAP, HACCP, ISO-22000, BRC, IFS-Food & Logistic

GOVERNMENT OF THE PUNJAB

AGRICULTURE DEPARTMENT

INTRODUCTION

Agriculture is the back bone of Pakistan's economy which substantially contributes towards Gross Domestic Product (GDP) of the country. It is also main source of sustainable livelihood in the rural areas. In addition to supply new material to the industry, they earn scarce foreign exchange well. For instance, the horticulture products is estimated at US\$ 650 million.

The close proximity of import markets in the Middle East, Iran and Afghanistan, and market access to Malaysia, offer enormous potential for the export of horticulture products from Pakistan. Though exports of horticulture products from Pakistan have exhibited an increasing trend, these are much less than the actual potential and are confined to conventional whole sale markets. Their share in the fast growing high price and super markets is meager. This primarily is attributed to technical barriers to trade like food safety, traceability etc. Taking it cognizance, Government of the Punjab, has launched a project titled "Establishment of Model Farms Linked with Improved Supply Chain and Value Addition" that confirm to the International requirements for food safety and traceability leading ultimately to increased exports of selective horticulture products from the country.

PROJECT OBJECTIVES

The Project focus is on selective value chains i.e. Mango, Citrus, Potato and Vegetable and aims to implement 'Good Agricultural Practices (GAP)' over 250,000 acres in selective districts of Punjab. To achieve this objective, along with extensive capacity building programs, the Project will also extend financial support to its target beneficiaries for agriculture machinery & equipment as well as acquisition of export certifications, during the project life.

Keeping the above in view, the project strategies is to improve food quality through on-farm i.e. Global GAP and off-farm certifications such as HACCP/ISO-22000/BRC/IFS etc.

COMMODITIES COVERED

The commodities covered for the Project with focus on above mentioned export certifications are given in the following table:

Sr. No.	NAME OF PRODUCT	Sr. No.	NAME OF PRODUCT
1	Mango	2	Citrus
3	Potato	4	Vegetable

INTENDED OUTPUTS/MILESTONES

In the first phase of the project, the capacity building of four types of stakeholders namely farmers, suppliers/processors, logistic companies and traders of the supply chain will be built leading to their accredited certification and thereby making them compliant with the international protocols on food safety, quality and hygiene. The intended outputs/milestones are as follows.

- A maximum of 83 farms shall be trained and certified in Global GAP.
- Approximately 100 processors/logistic companies shall be trained and certified in the area of their choice i.e. HACCP/ISO-22000/British Retail Consortium/International Featured Standard etc.

EXPRESSION OF INTEREST (EOIs)

The EOIs have been invited to identify and enlist suitable Firms/Organization (Certification Bodies) for certification of Global GAP and HACCP/ISO-22000/British Retail Consortium/International featured standard etc., of the aforesaid stakeholder in horticulture products. The application form is provided as **ANNEX-1**.

The application received in response to EOIs will be submitted and evaluated by a committee constituted by the competent authority for this purpose.

TERMS AND CONDITIONS

1. All documents and information received by EMFP from applicants will be treated in confidence.
2. The documents submitted to EMFP will not be returned
3. All expenses related to participation in this Expression of Interest shall be borne by the applicants.
4. Documents shall be submitted in hard form in a sealed envelope marked as **“EXPRESSION OF INTEREST-CERTIFICATION BODIES”**;
5. Services of a certification body are required for certification audit of Global GAP, HACCP, BRC, IFS, ISO 22000 etc., for on farm and off farm beneficiaries of the project.
6. A pool of Certification Bodies will be created through this EOI and the beneficiaries shall be at liberty to choose the suitable Certification Body for their certifications.
7. After enlistment, the Certification Body shall submit detailed cost structure of the certifications.
8. The Certification Body shall enter into an agreement with beneficiary before initiation of work.
9. The auditor shall describe all the procedures and requirements before two weeks of commencement of an audit.
10. The auditor will intimate one week before commencement of an audit.
11. The audit schedule shall be shared with the Project office.
12. The Certification Body shall issue certificate to the beneficiary after clearance of an audit with a copy to Project Coordination Unit.
13. The envelope containing hard copy of EOI shall be received in the EMFP office at Lahore.
14. The closing date and time for receipt of Expression of Interest and required documents is **1500 hrs, the July 30, 2020**.
15. The EMFP reserves the right to request submission of additional information from applicants or to make power-point presentation in order to clarify aspects of Expression of Interest, if required.

Clarification requests must be sent in writing or through e-mail received not later than July 24, 2020. For the purpose of clarification, the contact person is:

Project Coordinator

Establishment of Model Farms linked with improved Supply Chain and Value Addition Project Agriculture
Department, Government of Punjab

1st Floor, Agriculture Marketing Building, 21 Davis Road, Lahore

Ph: 042-99205071-74

Email: kashif.j@traceablepakistan.com

EXPRESSION OF INTEREST FORM

PART A: ORGANIZATIONAL INFORMATION

Please provide information about your firm using the following form

Code	Required Information	Response
A.1	Legal name of Organization	
A.2	Mailing address with telephone, Fax & e-mail	
A.3	In-country and overseas offices	
A.4	National Tax Number (attached proof if exempt)	
A.5	Type of Firm/Organization; <ul style="list-style-type: none"> • Non-Governmental Organization • Private Firm • Guarantee Limited Company (under section 42 of Companies Ordinance 1984) • Public sector Entity • Other (Please specify) 	
A.6	Year of establishment	
A.7	Name of Head of Firm/Organization?	
	Designation	
	E-mail	
	Mobile	
	Phone	
A.8	Name of contact person*	
	Designation	
	Phone	
	E-mail	
	Fax	
	Mobile	
A.9	Accredited by (please attach copy)**	

*Only head of organization or nominated contact person of certification body will be authorized to communicate with EMFP.

** Please attach proof that the company can conduct Global GAP Certifications

PART B: PREVIOUS EXPERIENCE

Using the format below. Please give your responses to the asked information about previous experience of your Firm/Organization.

Code	Required Information	Certifications category	Response
B.1	Identify certifications for which enlistment is required	Global-GAP	
		HACCP	
		ISO-22000	
		BRC	
		IFS-Food & Logistic	
		Any other please specify	
B.2	Do you have related experience in areas of interest? If yes, please provide details of the assignments.		
	Number of certifications worked upon & issued	Global-GAP	
		HACCP	
		ISO-22000	
		BRC	
		IFS-Food & Logistic	
	Any other please specify		
Provide a product wise detail of the certifications issued for each category.			
B.3	Number of qualified lead auditors (proof required)	Global-GAP	
		HACCP	
		ISO-22000	
		BRC	
		IFS-Food & Logistic	
		Any other please specify	

Please provide CVs of the lead auditors

PART C: FINANCIAL STRENGTH

Copies of audited accounts for the past three years

Eligibility / Qualification Criteria

1. Must be a legal entity
2. Must have National Tax Number
3. Must be accredited by ISO/IEC 17021
4. Must have Lead auditor for Global GAP/HACCP/ISO22000/BRC/IFS etc.,

APPLICANT DECLARATION

I, (Please click here and type name), hereby certify that:

- The information provided in this document is factually correct in all material respects.
- I am duly authorized by the Governing body/board of Organization/Competent authority to submit this application on behalf of "(click here and type the name of Organization)"

Name:	
Designation:	
Signature:	
Date & Place:	
Phone:	
Mobile:	
E-mail:	

Seal / Stamp of Company

APPLICATION CHECKLIST

Sr. No.	Required Documents	Check box
1	Copy of registration(S)	<input type="checkbox"/>
2	National Tax number certificate	
3	Copy of Income Tax exemption certificate if applicable	
4	Audited financial statements/Other relevant financial documents of the last 3 years	
5	Proof of accreditations	
6	Proof that the company can conduct Global GAP Certifications	
7	CV's of lead auditors	
8	List of certificates issued commodity and category wise	
9	Declaration by authorized person to submit the EOI.	
10	Other document/s, if any. (Please specify)	

CALL FOR EXPRESSION OF INTEREST CERTIFICATION BODIES FOR INTERNATIONAL EXPORT CERTIFICATIONS

Exports of Agricultural products from Pakistan have exhibited an increasing trend, these are still much less than the actual potential. The share of exports in the fast growing high end super markets is meager. This primarily is attributed to technical barriers to trade like food safety, traceability, etc. Taking its cognizance, Government of the Punjab has launched a project titled “**Establishment of Model Farms Linked with Improved Supply Chain and Value Addition**” for export enhancement of Horticulture products. Accordingly, the project focuses on support for international export certifications like Global-GAP, HACCP, ISO-22000, British Retail Consortium (BRC) and International Featured Standards (IFS) etc., and is looking for reputable firms to work as **CERTIFICATION BODIES** in this endeavor. Details containing application process, EOI form and terms & conditions can be downloaded from the EMFP link at www.agripunjab.gov.pk, www.emfp.org.pk or obtained from the office of the Project Coordinator, EMFP, 1st floor, Agri. Marketing Building, 21-Davis Road, Lahore, Pakistan. Ph. 042-99205071-74. EOI will remain open till 1500 hrs, July 30, 2020.

NOTE: The Firms already enlisted has no need to apply again.

Project Coordinator EMFP

**1st Floor, Punjab Agriculture Marketing Complex, Agriculture House
21-Davis Road, Lahore. Ph: +92-42-99205071-74
Email: kashif.j@traceablepakistan.com**